



***Calculating Oil & Gas
Reserves:
An Art Form Or A Science?***

Standing Group on the Oil Market
International Energy Agency
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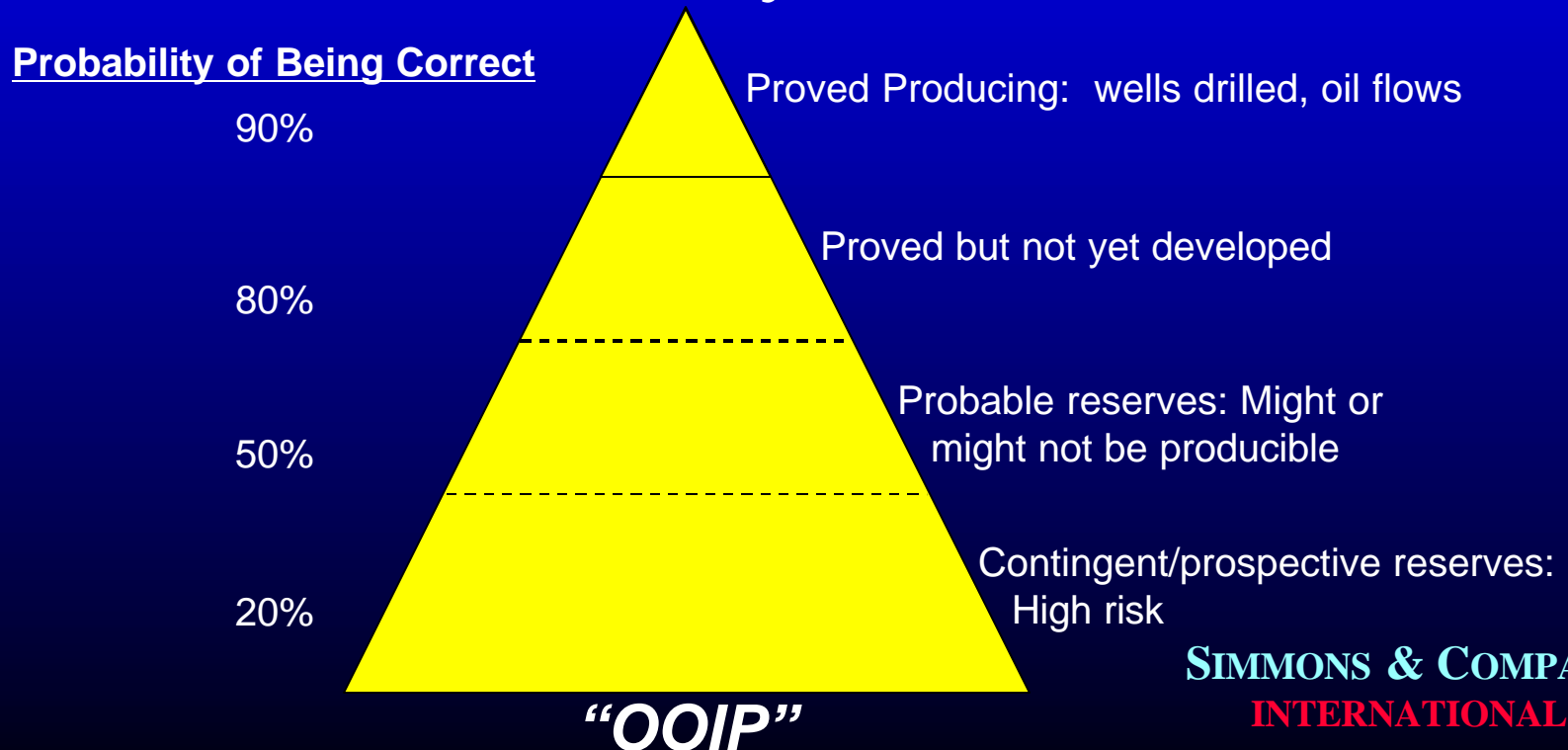
Proved Reserves Anchor Oil And Gas Resource Adequacy

- “Proved” oil (and gas) reserves are the basis for oil company valuations and future oil production forecasts.
- The science of estimating reserves has been known for 70 years.
 - Original oil in place (“OOIP”) must be estimated.
 - Amount of OOIP that is technically and economically recoverable is then estimated.
- Before oil flows, estimates are volumetric approximations.
- After oil flows for some time, estimates are easier to do.
- When fields approach maturity, estimating remaining recovery gets hard once more.

Proved Producing Reserves Are Easiest To Estimate

- A field producing and in steady decline is easiest to estimate.
- There are no clear lines between each reserve status.

The Value Pyramid



Many Energy Observers Have Assumed Proven Meant Absolutely “Proven”

- The vast distinction between “proven, probable and possible hydrocarbon reserves” faded into silence until Shell’s recent “bombshell”.
- A rash of other reserve write-downs now highlights the art form that still goes into creating hydrocarbon reserve estimates and classifications.
- Despite oilfield technology revolution, estimating reserves is still akin to actuarial estimates of remaining years in a human life - a scientific guess.

“A Reserve Is A Reserve Is A Reserve”Is *Not* True

- “A rose is a rose is a rose” (Gertrude Stein, 1913) does not apply to oil and gas reserves.
- Every reservoir is unique.
- “Analogies” can work if truly analogous.
- One’s ultimate age is only known after death.
- Long life reservoirs are hard to produce fast.
 - Sunset Midway was found in 1888. It is still a giant oilfield.
 - 80% of many deepwater GOM oilfields are produced in 5 years.
- Rate of recovery and ultimate recovery differs by reservoir.

Does Industry Now Have Better Set Of “Reserve Eyes”?

- Has the industry’s ability to assess reserves increased by quantum leaps?
- Do current estimation techniques require even “fuzzier logic” to divine the truth?
- Old system:
 - Volumetric calculations are guesses.
 - Flow testing appraisal wells sharpens the picture.
 - Long history of production heightens the proof.



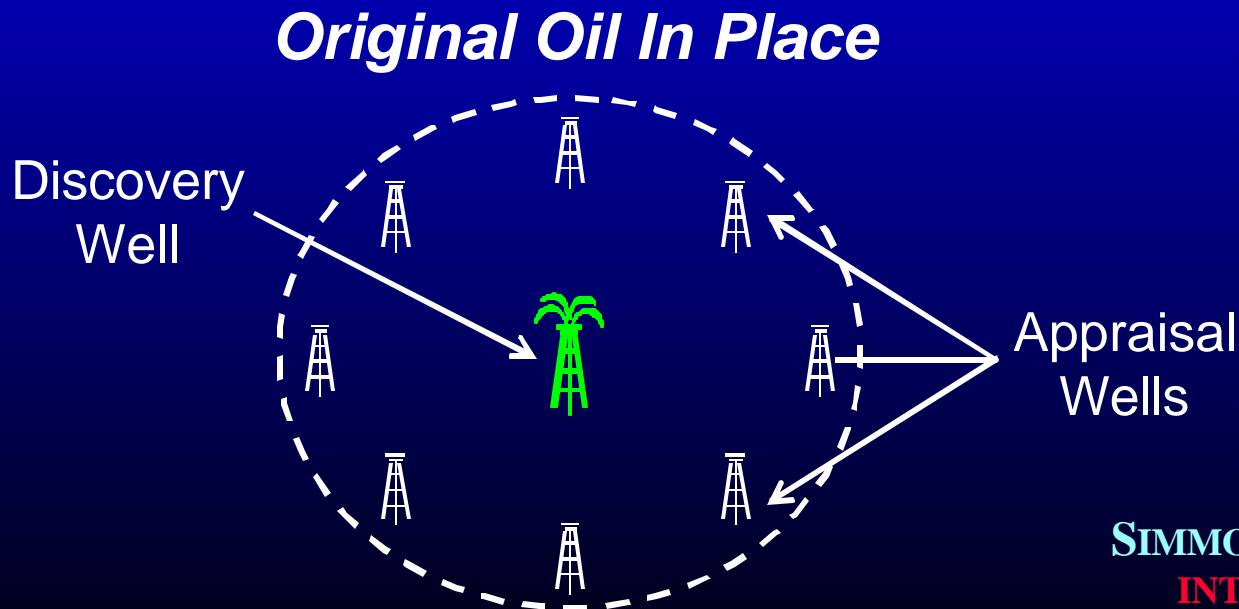
Can New Technologies See The Reservoir Better?

- Fewer appraisal wells now drilled.
- 3-D seismic, core analysis, logging data is now integrated into complex state-of-the-art simulation models.
- Technology can simulate being able to “see into a reservoir”.
- Have these new “eyes” created better data and more accurate assumptions?
- Or are we missing the old tried and true tools?



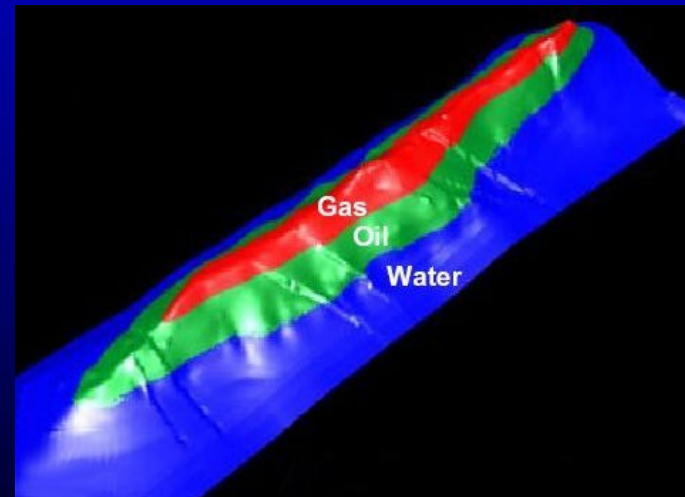
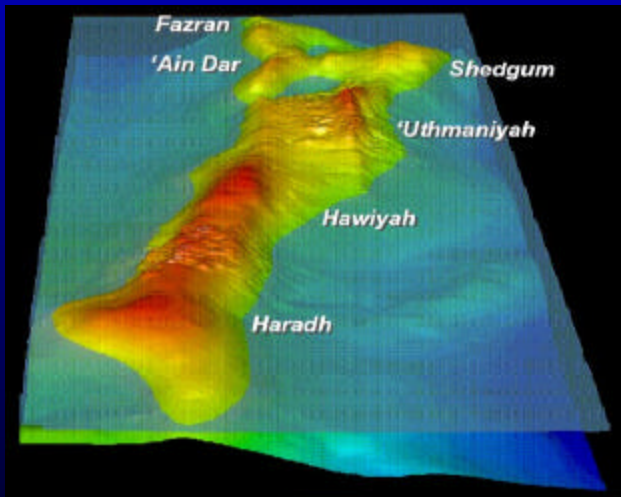
Historic Placement Of Appraisal Wells Created A “Reserve Safety Net”

- Appraisal wells delineate the edges of oilfields.
- Well placement never tries to hit the edge: too risky.
- This tends to leave “the edges” as reserve appreciation.



Have Appraisal Wells Started To Become Obsolete?

- As industry embraced “geophysical work station analysis”, fewer appraisal wells were drilled.
- Use of third-party independent engineering also waned.
- 3-D reservoir visualization modeling was deemed to finally see into an oilfield.



Low Oil Price Era Pushed Analysis To “Envelope’s Edge”

- In high price era, only the sweet spot had to be proved.
- The extra recoverable oil was “the pleasant extra surprise”.
- 1983 - 2000: \$15 to \$18 oil made it hard to justify solid new projects. Every barrel to be produced was needed.
- Appraisal wells often became too risky and expensive to drill.
- Group geophysical data cost \$0.05 of \$1.00 of real costs.
- Computing costs plummeted.
- This led to widespread belief “oil prices will steadily fall”.
(Moore’s Law)

Oilfield Technology Did Not Find Lots More Oil

- Despite widespread booking of 120% to 150% more reserves than production, little came from drill bits.
- Acquisitions and work stations found most of this oil.
- Basics were still basics:
 - Reservoir rocks details how reservoirs drain.
 - Reservoir recovery plans dictate efficiency of reservoir recovery.
- Oilfield technology had complex fields possible to exploit.
- Oilfield technology accelerated the speed of draining the reservoir.

Recovery Efficiencies Vary Primarily By Recovery Mechanism And Reservoir Type

- Oilfield technology accelerated the recovery of hydrocarbons.
- Occasionally, it increased the ultimate recovery of a field.
- Primary recovery efficiency still depends on the “rocks” and recovery mechanism.

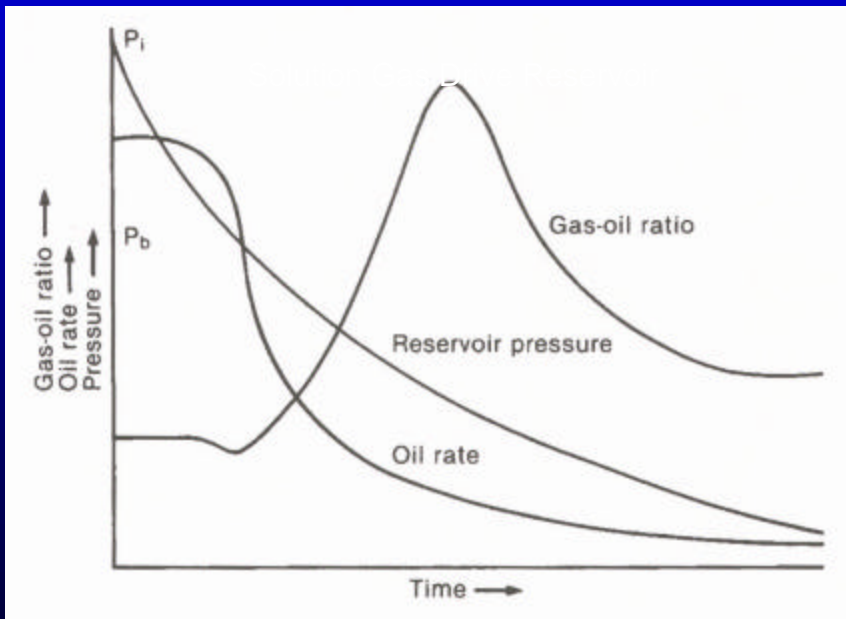
	Recovery ¹ (Percent OOIP)	
	Range	Median
Solution Gas Drive	12% - 37%	20%
Gas Cap Drive	15 - 60	33
Water Drive	18 - 84	51

¹ Courtesy of IHRDC.

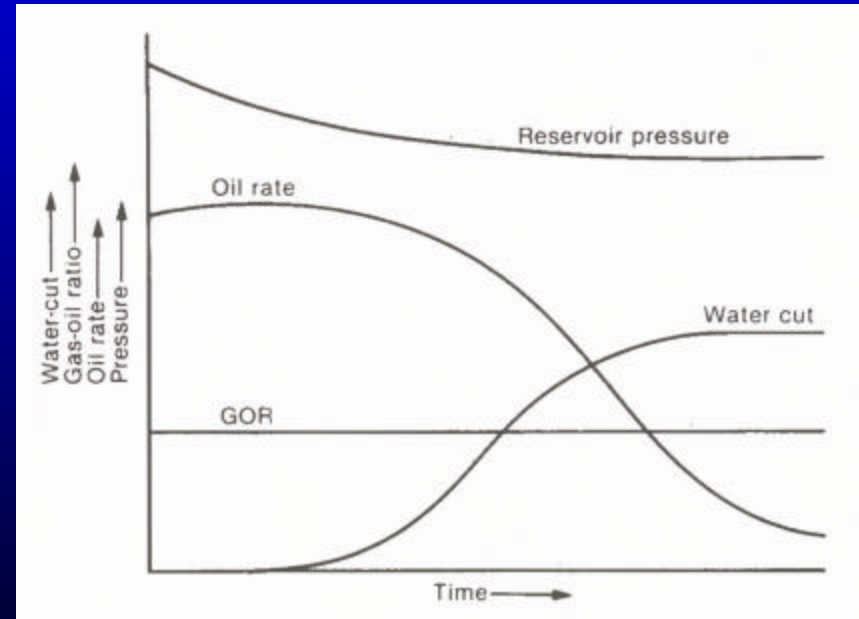
All Recovery Mechanisms Ultimately Create Production Declines

- At some point in time, a field's oil output begins to decline.
- The rate of decline is determined by many factors.

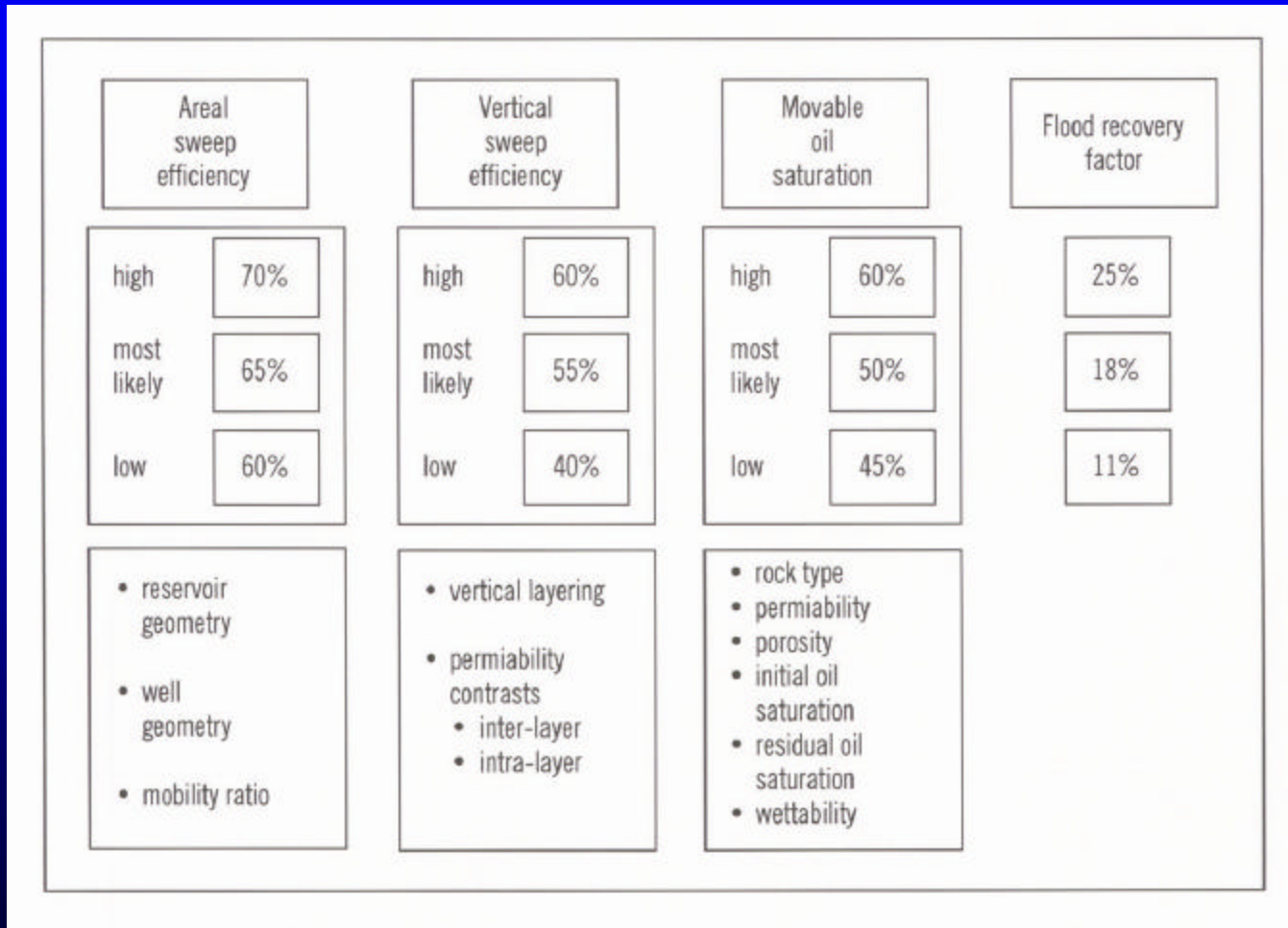
Solution Gas Drive Reservoir



Water Drive Reservoir



Items Affecting Recovery Factors



Recovery Of Oil Remains Embedded In “The Rocks”

- Recovery factor as function of API gravity.

	<u>Range</u>
Heavy Oil	5% - 20%
Medium To Light Oil	20 - 55
Condensate	50 - 80

- Ultimate recovery from Type II fractured carbonate oil reservoirs.

<u>Frequency</u>	<u>Number Of Fields</u>	<u>Frequency</u>	<u>Number Of Fields</u>	}	Mean = 31%
10%	1	40%	3		
15	1	45	2		
20	7	50	4		
25	4	55	0		
30	4	60	1		
35	8				

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¹ Source: C&C Reservoirs (SPE 84459).

How Solid Are Global Proved Reserves

- Most of large gains seem to be merely “paper barrel” changes.
- Drill bit additions are small portion of global gains.
- Some countries clearly lost reserves.
- The quality of proved reserve data is hazy.

Countries Adding Significant Reserves

	Billion Barrels Proved Reserves			
	1982	1992	2002	Change 1982-2002
<u>Drill Bit Success</u>				
Brazil	1.8	3.0	8.3	6.5
Norway	6.8	8.8	10.3	3.5
Angola	1.6	1.5	5.4	3.8
Nigeria	16.8	17.9	24.0	7.2
Australia	1.6	1.8	3.5	1.9
Total	<u>28.6</u>	<u>33.0</u>	<u>51.5</u>	<u>22.9</u>
<u>Paper Barrel Success</u>				
Middle East	369.0	661.8	685.6	316.6
FSU	66.9	60.7	80.6	13.7
Libya	21.5	22.8	29.6	8.0
Venezuela	21.5	62.7	77.8	56.3
Total	<u>478.9</u>	<u>808.0</u>	<u>873.5</u>	<u>394.6</u>

¹ Source: BP Statistical Review of Energy 2003.

Countries Losing Proved Reserves

	Billion Barrels Proved Reserves			
	<u>1982</u>	<u>1992</u>	<u>2002</u>	<u>Change 1982-2002</u>
U.S.	35.1	32.1	30.4	(4.7)
Canada	8.3	5.5	6.9	(1.4)
Mexico	48.3	51.3	26.9	(21.4)
U.K.	13.9	4.1	4.7	(9.2)
Egypt	3.3	6.2	3.7	0.4
Indonesia	9.6	5.8	5.0	(4.6)
China	<u>19.5</u>	<u>24.0</u>	<u>18.3</u>	<u>(1.2)</u>
Total	<u>138.0</u>	<u>129.0</u>	<u>95.9</u>	<u>(42.1)</u>

¹ Source: BP Statistical Review of Energy 2003.

Summing Up Global Proved Reserves

	Billion Barrels Proved Reserves			
	1982	1992	2002	Change 1982-2002
Drill Bit Success	28.6	33.0	55.5	22.9
Paper Barrel Success	478.9	808.0	873.5	394.6
Country Losses	138.0	129.0	95.9	(42.1)
Remainder	<u>31.2</u>	<u>36.7</u>	<u>22.8</u>	<u>(8.4)</u>
Total	<u><u>676.7</u></u>	<u><u>1,006.7</u></u>	<u><u>1,047.7</u></u>	<u><u>367.0</u></u>

Bottom Line: Approximately 6% of proved reserve gains came from exploring new fields.
Was part of the balance imagination?

How Fuzzy Are Public Company Proved Reserves?

		<u>BOE/d</u> <u>(Millions)</u>	
■ BOE Production:	1998	42.6	} Growth of 2.1% per year.
	1999	42.5	
	2000	43.5	
	2001	44.9	
	2002	46.2	
		<u>\$US</u> <u>(Billions)</u>	
■ Costs Incurred:	1998	\$120	} Negative net cash flow even after "\$30 oil".
	1999	115	
	2000	143	
	2001	158	
	2002	151	
■	Most companies grew proved reserves by 15% to 40% more than they produced.		

Precision/Quality Of Proved Reserve Estimate Varies

- There are great disparities between reserve estimates.
 - Company practices vary.
 - Company know-how varies.
 - Some reservoirs are easy to estimate. Others are not.
 - Reserve estimates change with price.
 - ❖ “Economically viable” at \$15 different than \$30.
 - ❖ Costs of oilfield services also varies.
- Void of data on specific oilfields makes it impossible to assess the quality of total reported proven reserves.

Ultimate Recoverable Reserves Tell Little About Future Oil Production

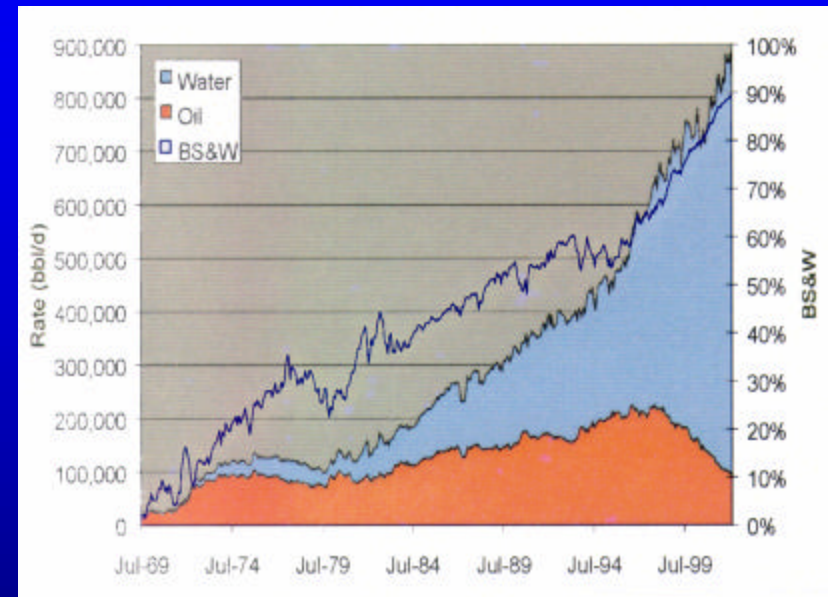
- Fields with extremely high recovery efficiencies still decline.
 - East Texas oilfield: Ultimate recovery will exceed 80%
 - ❖ 13,500 bbls of oil each day.
 - ❖ 1 million bbls of processed brine each day. } 2003
 - Prudhoe Bay recovery grew by 30%.
 - ❖ Peak production came in year 11 (approximately 1.6 million b/d).
 - ❖ 14 years later (and triple the wells in place) production is down 80%.
- Heterogeneity can wreak havoc on well planned recovery programs.
 - Leadon Field (U.K.)
 - Sable Island (Nova Scotia)
 - Brutus (Deepwater GOM) } All were perfectly planned. None worked.

Oman's Ominous Omen: Giant Fields Can Collapse

- Yibal: A giant oilfield discovered in 1963.
 - Production began in 1969.
 - Water injection began in 1972.
 - Vertical wells became obsolete in 1990.
 - Horizontal wells recreated fabulous oil flows per well.
 - Field production peaked in 1997: 250,000 bopd.
 - By 2001, oil production was > 90,000 bopd.
 - 2004: Yibal is producing > 40,000 bopd.
- Moral of this case: The decline came “out of the blue”.
- Yibal now expected to recover approximately 44% to 50% of OOIP (after EOR).

How Oman's Yibal Field Declined

- 2003 Status:
 - 460 wells:
 - ❖ 850 reservoir penetrations (multiple sidetracking)
 - ❖ 300 oil producers
 - ❖ 120 water injectors
 - ❖ 50 wells “closed”
 - Still approximately 855 million barrels to be produced.
 - 300 million of developed reserves.
 - 555 million undeveloped.

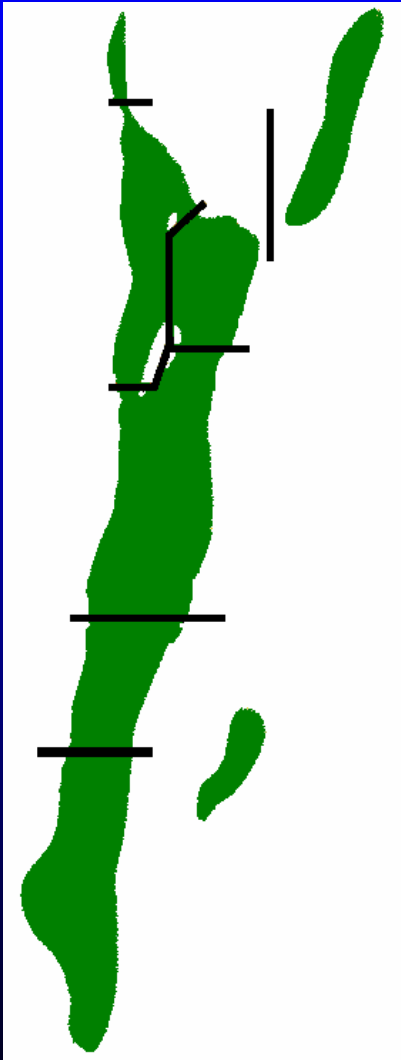


Yibal's Historical Liquid Rates - 1969 - 2002

- “Developed reserves will not all be recovered if better reservoir practices are not established as field’s water cut continues to increase.”

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Ghawar's Fabulous Oil Output Could Be At Risk



- Ghawar is world's largest oilfield (approximately 5 million b/d).
- This great field is almost 60 years old.
- Its water cut was approximately 36.5% before vertical wells were stopped. Now approximately 30%.
- Horizontal/maximum reservoir contact wells postpones next leap of water cut. (But leap will arrive!)
- 1975 ultimate recoverable reserve estimate: 60 billion barrels.
- Cumulative production through 2003: 55 billion barrels.
- Saudi ARAMCO now states that Ghawar has 125 billion barrels left to recover.
- How wrong could 1975 Exxon, Mobil, Chevron and Texaco estimates have been?

“Trust Me” Era Is Over

- Shell’s stunning proven reserve write-down was a wake-up call.
- Most of world’s “proven reserves” are simply “statements”.
- Some of the “statements” have to be wrong.
- The majority of the public E&P companies might have overbooked reserves.
- Finding and development costs have doubled.
- Daily BOE production is flattening out.
- “Trust Me” was fine when world’s oil supply was young.
- The world’s oil supply is now extremely mature.

The World Needs An Energy Audited Annual Report

- With oil demand growing so fast, world has run out of spare production capacity.
 - 1.5 to 2.0 million b/d is not a safe cushion.
 - Not clear this is genuine sustainable spare capacity.
- An era of genuine “transparency” is badly needed.
 - Transparent reported production:
 - ❖ Field-by-field production history.
 - ❖ Reported wells-by-field.
 - Transparent reserve data:
 - ❖ Original oil in place.
 - ❖ Ultimate recoverable reserves.
 - ❖ Cumulative production.
 - Independent audit of these numbers.
- If a producer will not comply, world needs to assume they must be in trouble.

By Key Fields

Highlight Of What New Transparency Era Needs

Company: Simmons Oil	Historical Production			
	2000	2001	2002	2003
Key Producing Fields				
Giant Field A	120	100	85	80
Giant Field B	110	100	95	90
Giant Field C	80	70	60	40
Giant Field "New"	--	--	70	80
	<u>310</u>	<u>270</u>	<u>310</u>	<u>290</u>
Other (Percent)	<u>90</u>	<u>65</u>	<u>50</u>	<u>40</u>
Total Production	<u>400</u>	<u>335</u>	<u>360</u>	<u>330</u>
Number Of Producing Wells	220	270	330	375

	Reserve Data (Million Barrels)			
	OOIP	Cumulative Production	Remaining Ultimate Recovery	Percent
Giant Field A	1,800	500	220	40%
Giant Field B	1,200	300	84	32
Giant Field C	900	250	74	36
Giant Field "New"	1,400	55	175	25
Other (Percent)	N/A	N/A		

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“If Oil Producers Balk At Transparency”

- The world needs to be extremely alarmed.
- Can you imagine the integrity of reported GAAP accounting numbers absent an annual report and auditors certificate?
- No field-by-field data was fine when world had massive cushions.
 - Young giant oilfields.
 - 90 to 100 days oil stocks.
 - Massive shut-in capacity.
- All this luxury evaporated.
- *The time for data reform is now!*

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